



Norfolk Republican NEWS Women

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www.norfolkrepublicanwomen.org

~APRIL 2007 LUNCHEON MEETING AND PROGRAM ~

***Mayor Paul Fraim and Rod Woolard, Director of Development
Address Norfolk Business Development***

THURSDAY, APRIL 26TH, 2007

11:30 AM to 1:00 PM

Radisson Hotel, 700 Monticello Avenue, downtown Norfolk

**\$15.00 per person. Buffet with Chef's Choice, Vegetable and Starch of the day,
Tossed Salad, Rolls and Butter, Iced Tea and Coffee, and assorted Desserts.**

***RSVP to Ellen Smith at 626-3591 by Monday evening, April 23rd or email slgiffin@cox.net
You may bring cash or check (made out to NRW) to the luncheon.***

Mayor Paul Fraim and Rod Woolard Address Business Development



Norfolk Mayor Paul Fraim and his Director of Development, Rod Woolard will address business development in Norfolk city-wide. Norfolk is expanding and bustling with numerous business projects underway. Rod Woolard will present a slide show of

"It appears we have appointed our worst generals to command forces, and our most gifted and brilliant to edit newspapers! In fact, I discovered by reading newspapers that these editor/geniuses plainly saw all my strategic defects from the start, yet failed to inform me until it was too late. Accordingly, I'm readily willing to yield my command to these obviously superior intellects, and I'll, in turn, do my best for the cause by writing editorials -- after the fact."

Robert E. Lee, 1863



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these various developments and their progress to-date. Mayor Fraim will provide his assessment of the most crucial ones for positively impacting Norfolk's future. Downtown Norfolk has become an enviable growth engine, and he will speak about exciting plans for downtown and other sections of Norfolk as well as the direction of future growth.

Mayor Paul Fraim was born in Norfolk, Virginia, graduated from Norfolk Catholic High School, completed undergraduate studies at Virginia Military Institute, received his Masters in Education from the University of Virginia and his law degree from the University of Richmond. A member of Norfolk City Council since 1986, he was elected Mayor on July 1, 1994.

Rod is a native of Hampton Roads, born in Portsmouth and spent most of his childhood growing up in Virginia Beach. Upon graduation from Frank W. Cox High School, Rod attended the University of South Carolina where he earned a degree in International Studies and Political Science. He began his business career with the Norfolk & Western Railway (predecessor of Norfolk Southern Corporation). He later joined Island Creek Corporation, a subsidiary of Occidental Petroleum, where he ultimately became President overseeing the sales, marketing, mining, terminal, transportation and operational assets of one of the largest coal companies in the United States. Under his leadership, the corporation was restructured focusing on a market/customer driven philosophy resulting in a significant enhancement of corporate profits.

Rod sees Norfolk as a city on the move - a city, which possesses a vision of greatness. He feels fortunate to have joined the City of Norfolk as Director of Development at a time when that vision is in the process of being realized.

He has been married over 36 years to his wife Lorrie, and has two daughters, Christy and Amy. Rod is also a very proud "Papa" to his grandchildren, Mary Arden and Jack Wesley, IV.

Please mark your calendars this year with all of the NRW meeting dates. Your attendance is important to this Club! Make note of these dates in order that you can schedule your other commitments on dates other than NRW meeting times:

May 24th, September 27th, October 25th, November 15th

We meet on the 4th Thursday of each month January through May, recess for June, July and August, and then resume meetings in September. In November we meet the third Thursday to avoid Thanksgiving. Instead of a meeting in December, we have a Christmas Party and install the newly elected officers on a date to be determined.

Pictures from the NRW March Meeting.

Log onto www.norfolkrepublicanwomen.org to view past pictures on our Picture Gallery page under the News and Newsletter tab.



Mr. Jeff Keever, Executive Director, Virginia Authority, speaks about Area Port Facilities



Mr. Ed Merkle, Director of Security, Virginia Port Authority, addresses Port Security



NRW membership at March 22nd meeting



NRW President, Yvonne Reid thanks speakers for an interesting presentation on Virginia Ports